NWP-BB Cell 212, Bharat Sanchar Bhawan, Janpath, New Delhi-110001 Ph No. 011-23734094 E-mail: deepak.garg@bsnl.co.in



No. 64-274/2014-BB/IDC

Dated 13.01.2015.

To,

The Chief General Managers All Telecom Circles/Metro Districts/Telecom Projects/Regions

Subject: Internet Data Center (IDC) - Cloud Services being provided through IDCs, regarding.

- BSNL is providing cloud services from Internet Data Center (IDC) Ahmedabad in the partnership with M/s Dimension Data.
- Reference has been received regarding applicability of revenue share for the cloud services.
- 2.1 In this regard, this is clarified that the percentage revenue share payable to BSNL for the cloud services shall be as per Hosting Services (including managed services) of Clause 9 of the Purchase Order dated 28.09.2010 to M/s Dimension Data.
- 3. This has approval of Director (CFA).

Addl. GM (NWP-BB)

Copy to:

1. CGM BBNW Circle

2. M/s Dimension Data.